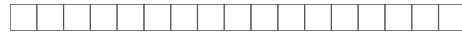
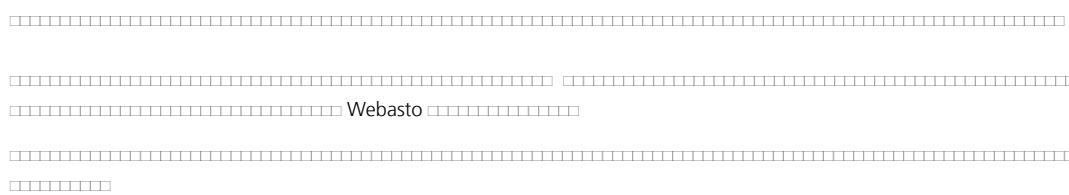




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Webasto



Webasto



1 Webasto

— FIMU/TRUMPF



2

— FIMU/TRUMPF





3 Webasto

— FIUMU/TRUMPF

— 1

Jörn Schmalenberg 95% Webasto
" " " "

Webasto " 16 TruDisk
" "

Keyhole " Schmalenberg Webasto
" "

» 2

Jörn Schmalenberg Webasto

— 2

Webasto " " " " " " Webasto
" " " " " " Schmalenberg "

TruDisk Pulse 421 " "
" "



Jörn Schmalenberg Knut Hoffmann





— 3 —



Webasto

A horizontal bar chart comparing the market share of Webasto in Europe between 2012 and 2013. The y-axis lists three entities: Webasto, Webasto (with a note), and Fraunhofer IGP. The x-axis represents the percentage of market share, ranging from 0% to 50%. Webasto's market share increased from 70% in 2012 to 50% in 2013. A note indicates that the 2013 figure includes the market share of Webasto's former subsidiary, which was previously attributed to the Fraunhofer IGP.

Entity	Market Share (%)
Webasto	70%
Webasto (including former subsidiary)	50%
Fraunhofer IGP	0%



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